



Reg. No. :

Name :

Sixth Semester B.Com. Degree Examination, April 2019
First Degree Programme under CBCSS
Open Course II : CO 1661.7/CX 1661.2, CX 1661.7/CC 1661.2, CC1661.7
(2013 Admn. Onwards)/ TT 1661.7 (2014 Admn. Onwards)

MANAGEMENT OF FOREIGN TRADE
(Common for Commerce/Commerce and Tax Procedure and Practice/
Commerce with Computer Applications/Commerce and Tourism and
Travel Management)

Time : 3 Hours

Max. Marks : 80

SECTION – A

Answer **all** questions in **one** or **two** sentences **each**. Each question carries **1** mark.

1. What is WTO ?
2. What is multilateralism ?
3. What do you mean by liberalisation ?
4. What is BOT ?
5. Define quotas.
6. What is FPI ?
7. What is open account ?
8. What is transactional exposure ?
9. What is dumping ?
10. What do you mean by Joint venture ?

(10×1=10 Marks)

P.T.O.



SECTION – B

Not to exceed **one** paragraph answer **any 8** questions. **Each** question carries **2** marks.

11. What do you mean by tariff barriers ?
12. Briefly explain TRIP.
13. What is SDR ?
14. What do you mean by horizontal FDI ?
15. Discuss duty drawback.
16. What is currency convertibility ?
17. What is MNC ?
18. What do you mean by commodity agreements ?
19. What are custom clearance ?
20. Briefly explain principles of WTO trading systems.
21. What is exchange rate ?
22. What is FEMA ?

(8×2=16 Marks)

SECTION – C

Not to exceed **120** words answer **any 6** questions. **Each** question carries **4** marks.

23. Differentiate FDI and FPI.
24. Explain various export import financial institutions.
25. State the objectives of IMF.
26. Discuss the challenges faced by the foreign trade in India.



27. Give a brief note on the functions and role of WTO.
28. Explain the different types of tariff barriers.
29. Give a brief note on the joint venture as a mode of FDI entry.
30. Give a brief note on UNCTAD.
31. What are the different methods of international trade payment ? (6×4=24 Marks)

SECTION – D

Answer **any 2** questions. **Each** question carries **15** marks.

32. Discuss in detail the Indian foreign trade in the global context.
33. State the advantages and disadvantages of foreign trade.
34. Explain the role and functions of World Bank.
35. Explain globalization. State the opportunities and challenges of globalization. (2×15=30 Marks)

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